

Did you know . . . SERVICE ACQUISITIONS for November 26, 2012

1...that ACC published updated guidance on the acquisition of services strategy template, that the attached template is mandatory for acquisitions greater than \$250M (including options); that this format replaces the information currently included in the ACC Deskbook on Acquisition Strategy Content Guide as found in Part 37, Annex A, until the ACC Deskbook is updated; and, that the template can be used for any acquisition when an AS is required? It is attached here for your use.

2...that Dr. Ashton Carter cited the need to improve tradecraft in services acquisitions in his 14 September 2010 memorandum on affordability? And, in that vein, there are a number of DAU training courses covering service acquisitions that can be taken if more information or a refresher on service acquisitions is needed, or CLCs--.

- (1) CLC 013 - Service Acquisition
- (2) CLM 013 - Work-Breakdown Structure
- (3) ACQ 265 - Mission-Focused Service Acquisition
- (4) DAU Services Acquisitions Workshop (SAW) (the tools are available on the DAU website and contracting offices can use the materials to hold a formal class if desired).

In addition, there are available tools that discuss the uniqueness of service acquisitions and the steps in each phase of a service acquisition located at [http://www.dau.mil/pubscats/ATL%20Docs/July-Aug11/Czech Mueller.pdf](http://www.dau.mil/pubscats/ATL%20Docs/July-Aug11/Czech%20Mueller.pdf), [https://acc.dau.mil/adl/en-%20US/472568/file/60393/Services%20Acquisition%20%20Guidebook%20v5%207\\_20\\_2011.pdf](https://acc.dau.mil/adl/en-%20US/472568/file/60393/Services%20Acquisition%20%20Guidebook%20v5%207_20_2011.pdf), and <http://sam.dau.mil/>.

3...that the Army has targeted specific categories of services acquisitions that require stronger internal oversight and increased standardization (see below list)? The Army has assigned service portfolio managers to these areas and that requiring activities must coordinate with them for all service PSCs, with the exception of R&D and construction, whenever making purchases  $\geq$  \$10M (including options)?

- (1) Education and Training Services
- (2) Engineering Management Services
- (3) Program Management Support, Management Support, Professional, Administrative and Other Services
- (4) Equipment Related Services
- (5) Transportation Services
- (6) Facility Related Services
- (7) Architect and Engineering (A&E) Services
- (8) Medical Services,
- (9) Electronics and Communication Services
- (10) Logistics Management Services

Classification: UNCLASSIFIED

Caveats: NONE